Q3 quarterly report

Richards Packaging Income Fund

Quarter ended September 30, 2012

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CEO'S REPORT TO UNITHOLDERS

September 30, 2012

Richards Packaging has been providing packaging solutions to small-and medium-sized North American businesses since 1912. Over this period Richards Packaging has developed into the leading packaging distributor in Canada, and the third largest in North America, with one of the most diverse product and service offerings available to product marketers.

Third quarter performance returns to long-term industry averages, with total revenue up 2.1% mainly from organic revenue growth at Richards Packaging US. EBITDA¹ was up \$0.3 million, or 6.3%, due to higher sales. Gross profit and EBITDA as a percent of sales were up 0.3% and 0.5% at 15.6% and 11.1% respectively. Net income was down \$2.0 million, or 4.1¢ per Unit, mainly due to the \$0.4 million mark-to-market loss on the exchangeable shares (2011 - \$1.6 million gain).

Nine months results reflect growth that began in the fourth quarter of 2011. Total revenue was up 6.4%, returning to 2008 pre-financial crisis levels, with organic revenue growth of 5.1% in addition to incremental revenue with a U.S./Cdn. 2¢ weakening of the dollar. EBITDA¹ was up \$1.7 million, or 11.1%, on revenue growth. Net income was down \$2.5 million, or 7.7¢ per Unit, due to higher income taxes of \$0.7 million and the \$1.8 million mark-to-mark loss on exchangeable shares (2011 - \$1.7 million gain) offset by higher EBITDA.

The \$1.4 million of free cash flow² generated in the third quarter was utilized to pay down \$0.5 million of debt, fund \$0.2 million in expansion capital and cover working capital needs. In June, we began to purchase Units under our normal course issuer bid. Over the next three months we expect to lower our investment in inventories and make further payments on our debt⁴.

With the distributions no longer eligible for interest deductibility we continue to utilize loss carry forwards to fully shield Canadian taxes and to pay out distributions for 2012 as a full return of capital. For the nine months, distributable cash flow² is up \$0.3 million with the \$1.7 million increase in EBITDA¹ mainly offset by tax increases of \$1.2 million. Although the components utilized to set our distribution policy have changed, our outlook for 2013 continues to target a payout ratio³ of approximately 80% after reflecting Canadian taxes as outlined in our 2011 annual report⁴.

The Fund paid monthly distributions of 6.55ϕ per Unit during the nine months, which represented an annualized yield of 8.6% on the September 30th closing price of \$9.17 per Unit. The payout ratio³ for the third quarter was 62%, up from 59% for the same period in 2011.

We appreciate the support of our customers, suppliers, employees and investors and will continue to execute on our commitments with the highest degree of quality, care and integrity.

"Gerry Glynn"
Chief Executive Officer
Richards Packaging Inc.
6095 Ordan Drive
Mississauga, Ontario
L4T 2M7

Oct. 31, 2012

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

This management's discussion and analysis ("MD&A") of Richards Packaging Income Fund for the third quarter should be read in conjunction with the attached condensed interim financial statements dated September 30, 2012, the second quarter report dated July 31, 2012, the first quarter report dated May 11, 2012, the 2011 Annual Report and the 2011 Annual Information Form dated March 7, 2012 respectively. Results are reported in Canadian dollars and have been prepared in accordance with International Financial Reporting Standards ("IFRS") on a consistent basis with the 2011 annual financial statements.

Fund Profile and Description of the Business

Richards Packaging Income Fund (the "Fund") is an open-ended, limited purpose trust established under the laws of the Province of Ontario, Canada by a Declaration of Trust dated February 26, 2004. The Fund completed an initial public offering of trust Units (the "Units") on April 7, 2004, to facilitate the acquisition of Richards Packaging Inc. Units are listed on the Toronto Stock Exchange under the symbol RPI.UN.

Richards Packaging serves a wide customer base that is comprised of approximately 11,000 regional food, beverage, cosmetic, specialty chemical, pharmaceutical and other companies. The primary source of revenue is from the distribution of over 5,000 different types of packaging containers and related components sourced from over 600 suppliers and its three dedicated manufacturing facilities. Sales from these manufacturing facilities represent approximately 15% of the total revenues of Richards Packaging. In addition to providing its customers with a wide range of packaging solutions, Richards Packaging provides design and development services and comprehensive logistics management through 17 sales offices and one agency location.

Highlights and Selected Financial Information

Highlights of the overall performance for the third quarter include:

- Revenue up \$1.0 mil., or 2.1%, mainly due to organic growth in Richards Packaging US,
- Expenses up \$0.1 mil. due to consulting costs for an abandoned acquisition bid, with the impact to EBITDA¹ offset by the \$0.1 mil. foreign currency gain,
- EBITDA up \$0.3 mil., or 6.3%, representing an increase of 0.5% to 11.1% of sales,
- Current income taxes up \$0.4 mil. due to higher Richards Packaging US earnings,
- Working capital increased \$0.5 mil. due to higher inventory of \$1.3 million offset by increased payables of \$0.7 million,
- Free cash flow² of \$1.4 mil. was deployed to repay \$0.5 mil. of term debt, fund \$0.2 mil. of expansion capital and \$0.5 mil. of working capital, and purchase Units under our normal course issuer bid,
- Decreased distributable cash flow² by \$0.2 mil., or 1.4¢ per Unit, due to higher current income taxes resulting in a 62% payout ratio³, and
- Paid monthly distributions of 6.55ϕ per Unit representing an 8.6% annualized return on the Sept. 30^{th} closing price of \$9.17 per Unit.

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

This MD&A covers the three and nine months ended September 30, 2012 generally referred to in this MD&A as the "third quarter" and the "nine months", respectively. The following table sets out selected consolidated financial information:

| | Qtr. 3 | | Nine months | |
|---------------------------|---------|---------|-------------|---------|
| | 2012 | 2011 | 2012 | 2011 |
| | \$ | \$ | \$ | \$ |
| Income Data: | | | | |
| Revenue | 48,735 | 47,755 | 146,176 | 137,407 |
| EBITDA ¹ | 5,387 | 5,066 | 16,697 | 15,024 |
| Diluted per Unit | 45.7¢ | 42.9¢ | \$1.42 | \$1.27 |
| Net income | 1,338 | 3,316 | 4,298 | 6,760 |
| Diluted per Unit | 12.5¢ | 16.6¢ | 40.0¢ | 47.7¢ |
| Financial Position Data: | | | | |
| Working capital | 41,727 | 40,370 | | |
| Net operating assets | 129,558 | 137,132 | | |
| Bank debt | 43,000 | 46,000 | | |
| Debt/EBITDA | 2.0 | 2.3 | | |
| Cash Flow Data: | | | | |
| Distributions | 2,316 | 2,319 | 6,955 | 6,953 |
| Diluted per Unit | 19.6¢ | 19.6¢ | 58.9¢ | 58.9¢ |
| Payout ratio ³ | 62% | 59% | 59% | 61% |
| Unit purchases | 49 | _ | 98 | _ |

The distribution policy is set by the Trustees after giving careful consideration to the projected cash flows of the Fund, the long-term sustainability of the distribution level and the balance of risks and future prospects of the investments of the Fund. This policy is not set based upon net income due to various non-cash accounting charges that depress net income such as amortization, mark-to-market losses on exchangeable shares and deferred income taxes. Factors considered when setting this level included the Income Trust tax effective for 2013, the current low interest rates and the cash needs of operations. Surplus distributable cash is utilized to avoid typical seasonal borrowing, to pay down term debt and for Units purchased under our normal course issuer bid.

Review of Operations

Richards Packaging's operations were approximately half in Canada and half in the United States ("Richards Packaging US") similar to performance in 2011. Approximately one-third of Richards Packaging's sales are concentrated in Toronto, Montreal and Vancouver and one-third in Los Angeles, Seattle, Reno and Portland.

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

Revenue increased by \$1.0 million, or 2.1%, for the third quarter from the same period in 2011 due to organic growth of 1.4% (\$0.7 million) and the translation impact of Richards US, with the Canadian dollar weakening by 1.4¢ to U.S./Cdn.\$1.01 (\$0.3 million). Revenue increased by \$8.8 million, or 6.4%, for the nine months from the same period in 2011 due to organic growth of 5.2% (\$7.1 million) and the translation impact of Richards US, with the Canadian dollar weakening by 2.0¢ to U.S./Cdn.\$1.00 (\$1.7 million). Similar to previous quarters, revenue growth is being driven mainly by Richards Packaging US.

| | Qtr. 3 | | Nine months | |
|------------------------------|----------------|----------------|-------------------|----------------|
| | 2012 \$ | 2011 \$ | 2012 \$ | 2011 \$ |
| Revenue | 48,735 | 47,755 | 146,176 | 137,407 |
| Cost of products sold | 41,141 | 40,432 | 122,659 | 115,527 |
| Gross profit | 7,594 | 7,323 | 23,517 | 21,880 |
| | 15.6% | 15.3% | 16.1% | 15.9% |
| Expenses | 2,333 | 2,213 | 6,912 | 6,802 |
| Foreign currency loss (gain) | (126) | 44 | (92) | 54 |
| EBITDA ¹ | 5,387 | 5,066 | 16,697 | 15,024 |
| | 11.1% | 10.6% | 11.4% | 10.9% |
| Amortization | 1,938 | 1,939 | 5,754 | 5,779 |
| Patent defense costs | 97 | 73 | 120 | 289 |
| Financial expenses | 639 | 679 | 2,014 | 1,983 |
| Exchangeable shares | 631 | (1,359) | 2,468 | (1,127) |
| Share of loss - Vision | 38 | 22 | 47 | 75 |
| Income tax | 706 | 396 | 1,996 | 1,265 |
| Net Income | 1,338 | 3,316 | 4,298 | 6,760 |

Cost of products sold (before amortization) for the third quarter and the nine months increased by \$0.7 million, or 1.8%, and by \$7.1 million, or 6.2%, from the same periods in 2011, respectively. Gross profit margins were 0.6% below second quarter levels of 16.2% consistent with last year, reflecting higher sales to the wine industry. Inventory reserves of \$0.2 million for the third quarter, \$0.7 million for the nine months, along with foreign exchange, ocean freight and price degradation in select large accounts in response to increasing competitive threats continue to keep margins below 17%. Resins price volatility did not have a material impact on margins as a result of management's practice of passing through increases and decreases to customers.

General and administrative expenses (before amortization) for the third quarter and nine months increased by \$0.1 million with the same periods in 2011 due to one-time consulting costs incurred in connection with an abandoned acquisition transaction.

The foreign currency loss (gain) from operations resulted from exchange rate changes applied to our U.S. dollar denominated working capital position within our Canadian operations. The net liability

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

position has grown with lower cross border revenue leading to higher net position risk. The gains in both the third quarter and nine months are due to the strengthening in the Canadian dollar.

EBITDA¹ for the third quarter and nine months increased by \$0.3 million, or 6.3%, and by \$1.7 million, or 11.1%, from the same periods in 2011, respectively. As a percent of sales, EBITDA was at 11.1% for the third quarter and 11.4% for the nine months, up 0.5% from the same periods in 2011. Changes were a result of the factors referred to above.

Amortization of \$2.0 million for the third quarter and \$5.8 million for the nine months was mainly comprised of \$1.6 million and \$4.8 million respectively for intangibles assets amortization, which represents a charge for customer relationships and patents. Depreciation for capital assets was \$0.3 million and \$1.0 million for the third quarter and the nine months respectively, which annualized, is approximately Richards Packaging's annual maintenance capital expenditure requirement.

Patent defense costs relate to ongoing expenditures incurred to establish that a competitor has infringed our Dispill patent and trademark with a product launched in July 2006.

Financial expenses were lower for the third quarter compared to the same period in 2011 due to a lower interest rate and less term debt. For the nine months, financial expenses were higher due to bank refinancing fees of \$0.1 million offset by lower interest as effective May 18, 2012, bank margining costs were reduced by 0.95% and the term and revolving credit maturities were extended to May 31, 2015.

Exchangeable shares mark-to-market loss reflects a unit price increase of 40¢ during the third quarter to \$9.17 per Unit and an increase of \$1.67 for the nine months. Exchangeable shares distributions remained at \$0.2 million per quarter.

Income tax expense increased \$0.3 million for the third quarter and \$0.7 million the nine months compared to the same periods in 2011, respectively, mainly due to higher income in Richards Packaging US.

Net income for the third quarter was \$1.3 million and \$4.3 million for the nine months, which represented 12.5ϕ and 40.0ϕ per Unit on a diluted basis, respectively. A time-weighted average of 10,739,096 Units and 1,059,043 exchangeable shares, exchangeable into Units on a one-for-one basis, were outstanding for the nine months.

Distributable Cash Flow²

The distributable cash flow² definition excludes changes in working capital and capital expenditures for the expansion of the business, as they are necessary to drive organic growth and are expected to be financed by a \$5.0 million revolving facility available to Richards Packaging (nil drawn; 2011 – nil drawn).

Distributable cash flow² for the third quarter was \$0.2 million lower and for the nine months \$0.3 million higher than in the same periods in 2011. Overall the changes were attributed to increased

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

EBITDA¹ offset by higher cash income taxes and maintenance capital. Cash income taxes for the third quarter increased \$0.4 million from the same period in 2011, due to the increase in earnings in Richards Packaging US.

| | Qtr. 3 | | Nine months | |
|---------------------------------------|--------|--------|-------------|--------|
| | 2012 | 2011 | 2012 | 2011 |
| | \$ | \$ | \$ | \$ |
| Cash provided by operating activities | 3,102 | 3,550 | 5,313 | 8,558 |
| Working capital changes | 529 | 160 | 6,413 | 2,529 |
| Non-cash charges | 1,756 | 1,356 | 4,971 | 3,937 |
| EBITDA ¹ | 5,387 | 5,066 | 16,697 | 15,024 |
| Interest | 639 | 679 | 1,913 | 1,983 |
| Current income tax | 813 | 396 | 2,213 | 1,045 |
| Maintenance capital | 206 | 91 | 767 | 530 |
| Distributable cash flow ² | 3,729 | 3,900 | 11,804 | 11,466 |
| Diluted per Unit | 31.6¢ | 33.0¢ | \$1.00 | \$0.97 |
| Distributions | 2,316 | 2,319 | 6,955 | 6,953 |
| Diluted per Unit | 19.6¢ | 19.6¢ | 58.9¢ | 58.9¢ |
| Payout ratio ³ | 62% | 59% | 59% | 61% |
| Free cash flow ² | 1,413 | 1,581 | 4,849 | 4,513 |
| Units outstanding | - | | | |
| Diluted basis 000's | 11,791 | 11,803 | 11,798 | 11,803 |

Free cash flow² of \$1.4 million for the third quarter and \$4.8 million for the nine months was deployed to repay \$0.5 million and \$1.5 million of debt, respectively, and fund expansion capital and working capital.

Monthly distributions for the nine months at 6.55ϕ per Unit, represents an annual yield of 8.6% on a \$9.17 price per Unit at September 30, 2012 and a payout ratio³ of 62%.

Liquidity and Financing

Cash flows from operating activities

Cash flow from operating activities for the third quarter was \$3.1 million, down \$0.4 million over the same period in 2011, primarily due to a \$0.4 million increased investment in working capital to fund growth. For the nine months, cash flow from operating activities was \$5.3 million, down \$3.2 million primarily due to \$3.9 million of working capital. During the third quarter, working capital increased by \$0.5 million mainly on higher inventory of \$1.3 million and higher receivables of \$0.2 million while reflecting the same past due profile as at year end. These were offset by the increase in payables of \$0.7 million, taxes of \$0.1 and lower prepaid expenses of \$0.2 million.

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

The financial structure of the Fund allows for maximum distributions of cash flow from operations to the unitholders and exchangeable shareholders as outlined above in the distributable cash discussion. In recognition of impending higher interest rates and taxes, 38% of the cash flow from operations was diverted to avoid seasonal debt borrowings for working capital and repay term debt. Actual distributions and dividends paid during the third quarter, including those declared for September 2012, were \$2.3 million with \$0.8 million declared for September, which was paid October 12th.

Normal Course Issuer Bid

On March 13, 2012, the Fund initiated a normal course issuer bid to purchase up to 200,000 Units prior to March 12, 2013. During the nine months, 11,200 Units (2011 – nil) were purchased at an average price of \$8.79 per Unit and since the inception of the buyback program in 2009, 122,542 Units were purchased at an average price of \$7.27 per Unit.

Cash income taxes

The cash income tax expense, returning to 2008 pre-financial crisis levels, was \$0.8 million for the third quarter and \$2.2 million for the nine months, representing current income tax for Richards Packaging US. Utilization of the loss carry forwards were employed to eliminate Canadian taxes.

Capital expenditures

Maintenance capital expenditures for the third quarter were \$0.2 million and \$0.8 million for the nine months. Expenditures classified as maintenance capital are mainly comprised of new moulds or refurbishment of moulds for replacement packaging driven by customer marketing programs. Expansion capital expenditures were \$0.2 million for the nine months in connection with machinery and moulds for new customer programs.

Financing activities and instruments

Richards Packaging's credit facilities include a \$43.0 million term loan (2011 – \$46.0 million) with maturity on May 31, 2015 and up to \$5.0 million in revolving debt to fund working capital expansion. The term loan facility bears interest at BA's plus a premium of 1.55% to 2.3% (2011 – 2.5% to 3.25%).

During the second quarter, Richards Packaging extended the term and revolving credit facilities to May 14, 2015 with the interest premium over BA's, or prime rate, lowered by 0.95% and expensed \$0.1 million of associated fees. The credit facilities are subject to a number of covenants including the leverage ratio which is to maintain debt less than 2.75 times the trailing twelve months EBITDA¹. As at September 30, 2012, our leverage ratio was 1.99, lower than the December 31, 2011 level of 2.20 due to the increase in EBITDA and debt repayment. Surplus distributable cash flow² will continue to be utilized to repay term debt to maintain the leverage ratio at acceptable levels with any excess to be used to purchase Units. Combined with cash flow from operations, management believes that adequate financing will be available for the foreseeable future⁴.

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

Outlook⁴

Management believes that the performance of Richards Packaging is on track to meet ongoing requirements for working capital, capital expenditures and to sustain monthly distributions to unitholders at the current level through 2012.

Revenue growth for the third quarter at 2.1% reflects the return to the long term industry average of 1-3%, which should continue for the fourth quarter. The impact of exchange translation is expected to decrease revenue by \$0.6 million for the fourth quarter at current exchange rates of U.S./Cdn.\$1.00.

EBITDA¹ for the third quarter was \$5.4 million, up \$0.3 million against the same period in 2011 and continues to track at levels exceeding 11% of revenue. The impact of exchange translation is expected to decrease EBITDA by \$0.1 million for the fourth quarter at current exchange rates of U.S./Cdn.\$1.00.

Cash income tax expense will be \$0.1 million higher quarterly due to the impact associated with higher Richards Packaging US earnings. Based upon Richards Canada's current tax profile, loss carry forwards will shield taxes in 2012 allowing for a full return of capital to unitholders.

Maintenance capital will continue to be funded by cash flow from operations and is expected to be \$1.0 million in 2012.

Distributable cash flow² sensitivity on annual basis to foreign currency fluctuations is \$0.1 million for every U.S./Cdn. 1ϕ movement.

Risks and Uncertainties

Investment in Units involves risks inherent in the ordinary course of business of Richards Packaging including: sustainability of customer and supplier relationships, financial stability of customers, lack of written customer and supplier agreements, competition from other packaging companies, the extent and duration of an economic downturn, patent and trademark challenges, inventory obsolescence, trade risks, resin price and exchange rate fluctuations, interest rate volatility, liquidity risks, income taxes and reliance on key personnel. For a detailed description of these and other risks and uncertainties facing investors in the Fund please refer to the 2011 Annual Information Form dated March 4, 2012. To management's knowledge, no significant changes to these risks and uncertainties have occurred in the nine months of 2012.

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

Critical Accounting Estimates

The preparation of the consolidated financial statements in conformity with Canadian generally accepted accounting practices requires the Fund to make estimates and assumptions which affect the reported, and disclosure of, amounts for assets and liabilities as at September 30, 2012 and revenue and expenses for the period then ended. There have not been any significant changes in the critical accounting estimates of the Fund in the nine months of 2012, relative to December 31, 2011. For more information on critical accounting estimates, see the Management's Discussion and Analysis, the audited consolidated financial statements and the notes to the consolidated financial statements included in the Fund's 2011 Annual Report.

Disclosure Controls and Internal Controls over Financial Reporting

There have been no changes in the Fund's internal controls over financial reporting during the first half that have materially affected, or are reasonably likely to materially affect, its internal controls over financial reporting.

Additional Information

Additional information relating to the Fund is available on Richards Packaging's website at www.richardspackaging.com, SEDAR at www.sedar.com or TSX at www.tmx.com

- Management defines EBITDA as earnings before amortization, financial expenses, patent defense costs, unrealized losses (gains) and dividends on exchangeable shares, share of loss (income) Vision and taxes. EBITDA is the same as profit from operations as outlined in the interim financial statements after adding back amortization and patent defense costs. Management believes that in addition to net income, EBITDA is a useful supplemental measure for investors of earnings available for distribution prior to debt service, capital expenditures and taxes. Management uses this measure as a starting point in the determination of earnings available for distribution to unitholders and exchangeable shareholders. In addition, EBITDA is intended to provide additional information on operating performance. This earnings measure should not be construed as an alternative to net income or as an alternative to cash flows from operating, investing and financing activities as a measure of liquidity and cash flows. EBITDA does not have a standardized meaning prescribed by IFRS and therefore the method of calculating EBITDA may not be comparable to similar measures presented by other companies.
- 2 Management defines distributable cash flow, in accordance with Richards Packaging's credit agreement, as EBITDA less interest, cash income tax expense, maintenance capital expenditures. Free cash flow is distributable cash flow less distributions. The objective of presenting this measure is to calculate the amount which is available for distribution to unitholders or exchangeable shareholders and to determine the amount available to fund increases in working capital or expansion capital. Investors are cautioned that distributable cash flow should not be construed as an alternative to cash flow from operating, investing and financing activities as a measure of liquidity and cash flows. Distributable cash flow does not have a standardized meaning prescribed by IFRS and therefore the method of calculating distributable cash flow may not be comparable to similar measures presented by other companies.
- 3 Management defines payout ratio as distributions declared over distributable cash flow². The objective of presenting this measure is to calculate the percentage of distributions compared to the amount available for

MANAGEMENT'S DISCUSSION AND ANALYSIS

(expressed in thousands, except where otherwise indicated)

October 31, 2012

distribution. Payout ratio does not have a standardized meaning prescribed by IFRS. The method of calculating payout ratio may not be comparable to similar measures presented by other companies.

The Report to unitholders and this MD&A contains forward-looking information within the meaning of applicable securities laws. The forward-looking information reflects management's current beliefs and expectations regarding the future growth, results of operations, performance and business prospects and opportunities of the Fund and Richards Packaging. We use words such as "may", "will", "should", "anticipate", "plan", "expect", "believe", "predict", "estimate" and similar terminology to identify forward-looking information. It is based on assumptions, estimates and analysis made by us in light of our experience and our perception of trends, current conditions and expected developments, as well as other factors we believe to be reasonable and relevant in the circumstances. Forward-looking information involves significant known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from those predicted, expressed or implied by the forward-looking information. Readers should not place undue reliance on forward-looking information as a number of factors could cause actual events, results and prospects to differ materially from those expressed in or implied by the forward-looking information. The risks and uncertainties include, among other things, changes in customer and supplier relationships, the extent and duration of the worldwide recession and the impact on order volumes and pricing, competition in the industry, inventory obsolescence, trade risks in respect of foreign suppliers, the ability to finance additional acquisitions and to successfully integrate the acquired businesses, fluctuations in raw material prices, fluctuations in foreign exchange and interest rates, liability claims, reliance on key personnel, compliance with environmental, trade and other laws, changes to applicable tax laws, as well as other risks and uncertainties, as more fully described in other reports and filings made by us with securities regulatory authorities and available at www.sedar.com. While management believes the expectations expressed and the assumptions underlying same are reasonable, there can be no assurance that such expectations and assumptions will prove to be correct. In evaluating forward-looking information, readers should carefully consider the foregoing factors and various other factors which could cause actual results or events to differ materially from those indicated in the forward-looking information. Neither the Fund nor Richards Packaging assumes any obligation to publicly update or revise any such assumptions or any of the forward-looking information contained herein to reflect subsequent information, events, developments or changes in risk factors.

Notice to Unitholders

The attached consolidated financial statements have not been reviewed by the Fund's external auditors

STATEMENTS OF NET INCOME AND COMPREHENSIVE INCOME

Unaudited

For the three and nine months ended September 30

[Consolidated]

| | | Three months | | Nine months | |
|--|-------|--------------|---------|-------------|---------|
| Cdn\$ thousands | Notes | 2012 | 2011 | 2012 | 2011 |
| | | \$ | \$ | \$ | \$ |
| Revenue | | 48,735 | 47,755 | 146,176 | 137,407 |
| Cost of products sold | | 43,053 | 42,351 | 128,339 | 121,220 |
| Administrative expenses | | 2,359 | 2,233 | 6,986 | 6,888 |
| Foreign currency loss (gain) | | (126) | 44 | (92) | 54 |
| Patent defense legal costs | | 97 | 73 | 120 | 289 |
| Profit from operations | | 3,352 | 3,054 | 10,823 | 8,956 |
| Financial expenses | 5 | 639 | 679 | 2,014 | 1,983 |
| Exchangeable shares | | | | | |
| Mark-to-market loss (gain) | | 424 | (1,567) | 1,844 | (1,747) |
| Distributions | | 207 | 208 | 624 | 620 |
| Share of loss - Vision | | 38 | 22 | 47 | 75 |
| Income before income taxes | | 2,044 | 3,712 | 6,294 | 8,025 |
| Income tax expense (income) | | | | | |
| Current taxes | 3 | 813 | 396 | 2,213 | 1,045 |
| Deferred taxes | 3 | (107) | | (217) | 220 |
| | | 706 | 396 | 1,996 | 1,265 |
| Net income for the period | | 1,338 | 3,316 | 4,298 | 6,760 |
| Basic income per Unit | 4 | 12.5¢ | 30.9¢ | 40.0¢ | 62.9¢ |
| Diluted income per Unit a) | 4 | 12.5¢ | 16.6¢ | 40.0¢ | 47.7¢ |
| Other comprehensive income (loss) Richards Packaging US | | | | | |
| Currency translation adjustment | | (2,180) | 3,784 | (2,001) | 3,176 |
| Comprehensive income (loss) for the period | od | (842) | 7,100 | 2,297 | 9,936 |

a) For the 2012 nine month period, the calculation of the diluted income per Unit would yield \$0.57, an anti-dilutive result. In accordance with IFRS, anti-dilutive results revert to the basic income per Unit value.

See accompanying notes

Wayne McLeod"
Chair – Audit Committee

"Gerry Glynn"
CEO – Richards Packaging Inc.

"Enzio Di Gennaro" CFO – Richards Packaging Inc.

STATEMENTS OF FINANCIAL POSITION

Unaudited

As at September 30 and December 31

[Consolidated]

| | | Sept | . 30 | Dec. 31 | |
|--|-------|----------|----------|----------|----------|
| Cdn\$ thousands | Notes | 2012 | 2011 | 2011 | 2010 |
| | | \$ | \$ | \$ | \$ |
| Current Assets | | | | | |
| Cash and cash equivalents | | 244 | 285 | 3,874 | 979 |
| Accounts receivable | | 22,077 | 23,522 | 19,081 | 18,766 |
| Inventory | | 38,926 | 36,534 | 37,209 | 35,169 |
| Prepaid expenses and deposits | | 2,973 | 2,019 | 2,138 | 2,288 |
| Income taxes recoverable (payable) | 3, 5 | (336) | (254) | 283 | 700 |
| | | 63,884 | 62,106 | 62,585 | 57,902 |
| Current Liabilities (excluding debt) | | | | | |
| Accounts payable and accruals | | (20,610) | (20,143) | (21,303) | (18,787) |
| Distributions payable | | (772) | (774) | (773) | (773) |
| Due to previous shareholder | | (775) | (819) | (802) | (784) |
| | | (22,157) | (21,736) | (22,878) | (20,344) |
| WORKING CAPITAL | | 41,727 | 40,370 | 39,707 | 37,558 |
| Non-current Assets | | | | | |
| Plant and equipment | | 3,683 | 3,658 | 3,606 | 3,820 |
| Investment - Vision | | 526 | 563 | 576 | 640 |
| Intangible assets | | 19,836 | 26,844 | 24,990 | 31,108 |
| Goodwill | | 70,050 | 71,768 | 71,088 | 70,390 |
| | | 94,095 | 102,833 | 100,260 | 105,958 |
| Non-current Liabilities (excluding debt) | | | | | |
| Deferred income taxes | 3 | (6,264) | (6,071) | (6,619) | (6,239) |
| NET OPERATING ASSETS | | 129,558 | 137,132 | 133,348 | 137,277 |
| Debt | | | | | |
| Term debt | | 43,000 | 46,000 | 44,500 | 48,000 |
| Exchangeable shares | | • | | | |
| Current | 4 | 9,631 | 3,851 | 7,789 | 5,330 |
| Non-current | 4 | | 3,599 | | 3,867 |
| | | 52,631 | 53,450 | 52,289 | 57,197 |
| Equity | | | | | |
| Unitholders' capital | 4 | 74,871 | 83,411 | 81,300 | 89,745 |
| Retained earnings (deficit) | | 9,723 | 4,087 | 5,425 | (2,673) |
| Accumulated other comprehensive loss | | (7,667) | (3,816) | (5,666) | (6,992) |
| | | 76,927 | 83,682 | 81,059 | 80,080 |
| CAPITAL | | 129,558 | 137,132 | 133,348 | 137,277 |

See accompanying notes

STATEMENT OF CHANGES IN EQUITY Unaudited

For the three and nine months ended September 30

[Consolidated]

| Cdn\$ thousands | Unit Capital \$ | Retained earnings (deficit) | AOCL ^{a)} | \$ |
|--|-----------------------|-----------------------------|--------------------|--------------------------|
| June 30, 2011 | 85,522 | 771 | (7,600) | 78,693 |
| Share of comprehensive income Distributions Purchased for cancellation, net | (2,111) | 3,316 | 3,784 | 7,100 (2,111) |
| September 30, 2011 | 83,411 | 4,087 | (3,816) | 83,682 |
| June 30, 2012 | 77,029 | 8,385 | (5,487) | 79,927 |
| Share of comprehensive income (loss) Distributions Purchased for cancellation, net | (2,109) (49) | 1,338 | (2,180) | (842) (2,109) (49) |
| September 30, 2012 | 74,871 | 9,723 | (7,667) | 76,927 |
| Cdn\$ thousands | \$ | \$ | \$ | \$ |
| December 31, 2010 | 89,745 | (2,673) | (6,992) | 80,080 |
| Share of comprehensive income Distributions Purchased for cancellation, net | (6,334) | 6,760 | 3,176 | 9,936 (6,334) |
| September 30, 2011 | 83,411 | 4,087 | (3,816) | 83,682 |
| December 31, 2011 | 81,300 | 5,425 | (5,666) | 81,059 |
| Share of comprehensive income (loss) Distributions Purchased for cancellation, net | (6,380) (49) | 4,298 | (2,001) | 2,297 (6,380) (49) |
| September 30, 2012 | 74,871 | 9,723 | (7,667) | 76,927 |

a) AOCL - Accumulated other comprehensive income (loss) reflects the foreign currency translation of the net investment in Richards Packaging US.

See accompanying notes

STATEMENT OF CASH FLOWS Unaudited

For the three and nine months ended September 30

[Consolidated]

| | | Three m | onths | Nine months | |
|--|-------|---------|---------|-----------------|---------|
| Cdn\$ thousands | Notes | 2012 | 2011 | 2012 | 2011 |
| | | \$ | \$ | \$ | \$ |
| OPERATING ACTIVITIES | | | | | |
| Net income for the period | | 1,338 | 3,316 | 4,298 | 6,760 |
| Add (deduct) items not involving cash | | | | | |
| Plant and equipment depreciation | | 327 | 332 | 917 | 957 |
| Intangible assets amortization | | 1,611 | 1,607 | 4,837 | 4,822 |
| Exchangeable shares - mark-to-market | | 424 | (1,567) | 1,844 | (1,747) |
| Share of loss - Vision | | 38 | 22 | 47 | 75 |
| Deferred income taxes | 3 | (107) | | (217) | 220 |
| | | 3,631 | 3,710 | 11,726 | 11,087 |
| Changes in non-cash working capital | 5 | (529) | (160) | (6,413) | (2,529) |
| Cash provided by operating activities | | 3,102 | 3,550 | 5,313 | 8,558 |
| INVESTING ACTIVITIES | | | | | |
| | | (404) | (1.42) | (1.042) | (750) |
| Additions to plant and equipment | | ` ' | (142) | (1,042) (22) | (750) |
| Additions to intagible assets | | (13) | | (22) | (90) |
| Cash used in investing activities | | (417) | (142) | (1,064) | (840) |
| FINANCING ACTIVITIES | | | | | |
| Increase in bank indebtedness | | _ | (22) | _ | (1) |
| Repayment of term debt | | (500) | (1,000) | (1,500) | (2,000) |
| Purchase of trust units for cancellation | | (49) | (1,000) | (98) | (2,000) |
| Distributions paid to unitholders | | (2,109) | (2,111) | (6,331) | (6,333) |
| Cash used in financing activities | | (2,658) | (3,133) | (7,929) | (8,334) |
| Net cash flows for the period | | 27 | 275 | (3,680) | (616) |
| Cook and each conjust-ut- be-in-in- | o.d | 226 | 1 4 1 | 2 974 | 070 |
| Cash and cash equivalents, beginning of period | ou | | 141 | 3,874 50 | 979 |
| Foreign currency translation differences | | (9) | (131) | | (78) |
| Cash and cash equivalents, end of period | | 244 | 285 | 244 | 285 |

See accompanying notes

NOTES TO INTERIM FINANCIAL STATEMENTS

Unaudited

September 30, 2012 [Cdn\$ thousands]

1. FORMATION OF THE FUND

Richards Packaging Income Fund [the "Fund"] is an open-ended, limited purpose trust established under the laws of the Province of Ontario, Canada by a Declaration of Trust dated February 26, 2004. The Fund completed an initial public offering of trust units [the "Units"] on April 7, 2004, through the Toronto Stock Exchange, to facilitate the acquisition of Richards Packaging Inc.

2. BASIS OF PRESENTATION

These condensed interim financial statements of the Fund have been prepared in accordance with International Financial Reporting Standard ("IFRS") IAS 34 *Interim Financial Reporting*. As such these statements do not contain all the explanatory notes, descriptions or accounting policies or other disclosures that can be found in the Fund's 2011 audited annual financial statements. The accounting policies used in the preparation of these condensed interim financial statements are consistent with the 2011 audited annual financial statements.

3. INCOME TAXES

The income tax expense differs from the amount computed at statutory rates due to the various adjustments outlined below:

| | Three months | | Nine months | |
|--|-------------------|----------------|-------------------|-------------------|
| | 2012 \$ | 2011 \$ | 2012 \$ | 2011 \$ |
| Income subject to income taxes | 2,044 | 3,712 | 6,294 | 8,025 |
| Statutory tax rate | 26.3% | 30.2% | 26.3% | 30.2% |
| Income tax expense at statutory tax rate | 538 | 1,121 | 1,655 | 2,424 |
| Deferred income tax | 107 | _ | 217 | (220) |
| Current period adjustments | | | | |
| Foreign tax differential | (266) | (328) | (857) | (656) |
| Exchangeable shares | | | | |
| Dividends and mark-to-market loss (gain) | 166 | (410) | 649 | (340) |
| Other items | 269 | 13 | 549 | (162) |
| Current income taxes | 813 | 396 | 2,213 | 1,045 |

NOTES TO INTERIM FINANCIAL STATEMENTS

Unaudited

September 30, 2012 [Cdn\$ thousands]

4. UNITS AND EXCHANGEABLE SHARES

| Number outstanding | Units basic | Weighted average | Exchangeable Shares | Units diluted | Weighted average |
|--------------------|----------------|---------------------|------------------------|------------------|------------------|
| December 31, 2011 | 10,743,470 | 10,743,470 | 1,059,043 | 11,802,513 | 11,802,513 |
| Units purchased | (5,600) | | | (5,600) | |
| June 30, 2012 | 10,737,870 | 10,741,624 | 1,059,043 | 11,796,913 | 11,800,667 |
| Units purchased | (5,600) | | | (5,600) | |
| September 30, 2012 | 10,732,270 | 10,732,270 | 1,059,043 | 11,791,313 | 11,791,313 |
| nine months | | 10,739,096 | | | 11,798,139 |

Average price paid for Units purchased was \$8.79. Exchangeable shares mark-to-market loss reflects a unit price increase during the nine months ended September 30, 2012 of \$1.67 to \$9.17 per Unit.

5. ADDITIONAL CASH FLOW INFORMATION

The net change in working capital consists of the following:

| | Three months | | Nine mor | |
|-------------------------------|--------------|----------|----------|---------|
| | 2012 | 2011 | 2012 | 2011 |
| | \$ | <u> </u> | \$ | \$ |
| Accounts receivable | (207) | (685) | (3,297) | (4,280) |
| Inventory | (1,326) | 2,069 | (2,428) | (443) |
| Prepaid expenses and deposits | 177 | 46 | (881) | 332 |
| Accounts payable and accruals | 707 | (1,912) | (453) | 938 |
| Income taxes | 120 | 323 | 646 | 925 |
| | (529) | (160) | (6,413) | (2,529) |

The cash flow impact of financial expenses and income taxes consists of the following:

| | Three months | | Nine montl | |
|-------------------------|--------------|----------------|----------------|-------|
| | 2012 | 2012 2011 2012 | 2012 | 2011 |
| | φ | Ψ | 4 0 = 0 | 1051 |
| Financial expenses paid | 639 | 685 | 1,979 | 1,974 |
| Income taxes paid | 721 | 55 | 1,594 | 91 |

Financial expenses include \$101 of refinancing fees. Income taxes recoverable at December 31, 2011 were applied to taxes otherwise owing for the nine months ended September 30, 2012.